

2023





China leads the way

With x3 the social sales of the USA, and massive investment in social commerce tech. (4)



Younger demographic. 18-34 year olds 50% more likely to buy on social (4)

Also parents of kids under 18 years.(5)



56% Increase in Global Sales from the previous **year** (5)



Influencers are Important. Platforms provide tools to leverage social selling (4)



Rapid Growth of Social

Social will grow x3 faster than other e-commerce. (3)

* Sources at end of blog post: Social Commerce: Your Gateway to Sales Growth and **Customer Interaction**